March 1, 2016*

CCA Board Report Metrics

*Reporting period through February 29th*

Source: Dell Financial Management System (FMS) – March 1, 2016

**Total Non-Group Medical Enrollment: Current Rolling Quarter**

*Rolling Quarter time span includes previous three months and current month

- **Add** is defined as the total number of members who begin coverage for the reported month
- **Termed** is defined as the total number of members who end coverage for the reported month
- The enrollment lines show the total number of members effectuated for the reported month

**Total Non-Group Medical Enrollment: Year to Date**

This report has been reformatting since November 2015 with an updated methodology that tracks enrollment, and any associated changes (i.e., additions and terminations), as of the month in which they occur. Previous reports tracked enrollment, and associated changes, based on the member’s benefit start date. For example, if a member began coverage in January and then terminates her coverage in November, she will now be reported as a term in November; previously she would have been reported as a term in January.
CCA Board Report Metrics

Non-Group Medical Enrollment – Unsubsidized QHP and APTC

- 51,695 individuals are enrolled in non-group medical Unsubsidized QHP (43,443) or QHP with APTC (8,252) plans.
- 54% of enrolled Unsubsidized QHP and APTC members have selected a Standardized or Non-Standardized Silver plan.
- 69% of members are enrolled in either Neighborhood Health Plan (27%), Tufts Health Direct (23%), or Harvard Pilgrim Health Care (19%), with all other carriers each representing less than 10% of the enrolled population.

Enrolled Members by Metallic Tier and Standardization

- Added To Unsubsidized QHP
- Termed From Unsubsidized QHP
- Added To QHP with APTC
- Termed From QHP with APTC

Non-Group Medical Enrollment – ConnectorCare

- 156,679 individuals are enrolled in non-group medical ConnectorCare plans.
- 92% of ConnectorCare members are enrolled in plan types 2 and 3.
- 93% of members are enrolled in one of three carriers: Tufts Health Direct (50%), Neighborhood Health Plan (25%) and BMC HealthNet Plan (18%).

Enrolled Members by Carrier

- Tufts Health Direct (50%)
- Neighborhood Health Plan (25%)
- BMC HealthNet Plan (18%)
- Health New England (3%)
- Fallon Community Health Plan (2%)
- UnitedHealthcare (1%)
- CeltiCare (1%)
- Minuteman Health (1%)

March 1, 2016*

Source: Dell Financial Management System (FMS) – March 1, 2016
CCA Board Report Metrics

March 1, 2016*

*Reporting period through February 29th

Source: Dell Financial Management System (FMS) – March 1, 2016

Non-Group Dental Enrollment

- 55,312 individuals are enrolled in non-group dental plans.
- 72% of enrolled dental members have selected Low Standardized plans.
- 83% of these individuals are enrolled in Delta Dental of Massachusetts plans, with Altus Dental representing the remaining enrolled population.
- We reviewed the decrease in pediatric enrollment since the last report and noted that the decrease is due in part to some pediatric dental members joining family plans, thereby dropping out of pediatric coverage. We also identified an error that previously inflated pediatric dental enrollment, which has been corrected in this report.

Enrollment by Benefit Configuration

- Low Standardized: 39,925
- High Standardized: 14,798
- Pediatric Standardized: 305
- Pediatric Non-Standardized: 284

Enrolled Members by Carrier

- Delta Dental of Massachusetts (83%)
- Altus Dental (17%)

March 1, 2016 - Reporting period through February 29th

Source: Dell Financial Management System (FMS) – March 1, 2016
Small Group Medical Enrollment**

Enrolled Groups by Metallic Tier

<table>
<thead>
<tr>
<th>Tier</th>
<th>Platinum</th>
<th>Gold</th>
<th>Silver</th>
<th>Bronze</th>
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<tbody>
<tr>
<td>Count</td>
<td>380</td>
<td>360</td>
<td>420</td>
<td>86</td>
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</tbody>
</table>

Enrolled Groups by Carrier

- Neighborhood Health Plan (36%)
- Harvard Pilgrim Health Care (26%)
- Tufts Health Premier (10%)
- Tufts Health Direct (9%)
- Blue Cross Blue Shield of MA (5%)
- Fallon Community Health Plan (4%)
- Health New England (4%)
- Boston Medical Center HealthNet Plan (3%)
- Minuteman Health (3%)
- CeltiCare (0%)

Small Group Dental Enrollment**

Enrolled Groups by Metallic Tier

<table>
<thead>
<tr>
<th>Tier</th>
<th>High</th>
<th>Low</th>
<th>Pediatric</th>
</tr>
</thead>
<tbody>
<tr>
<td>Count</td>
<td>76%</td>
<td>23%</td>
<td>1%</td>
</tr>
</tbody>
</table>

Enrolled Groups by Carrier

- Delta Dental of Massachusetts (64%)
- MetLife (18%)
- Altus Dental (10%)
- Blue Cross Blue Shield of MA (6%)
- Guardian (2%)

** March counts do not include BCBS membership and reference a subset of data resulting in preliminary enrollment counts
** Group adds and terms represent a point-in-time snapshot of small group membership and may not include membership retroactivity.